

No major surprises from Q3 – Guidance confirmed

Mutares reported results for Q3. Group revenues were up by 48% yoy to EUR 669m, mainly due to acquisition related impacts but also due to a slight organic growth in the Automotive segment. As expected, earnings development was also heavily impacted by the acquisitions. While adjusted EBITDA of EUR -26m was deeply in the red as a result of the first-time consolidation of the newly acquired companies, reported EBITDA of EUR 61m benefitted from the acquisition related one-time gains. The guidance for FY 2021E was confirmed. With a TP EUR 30, we rate the shares a Buy.

Mutares SE - Review Q3 2021

EUR m	Actual			PAsE		PAsE		
	Q3 2021	Q3 2020	% yoy	Q3 2021E	Delta	2021E	2022E	2023E
Revenues	668.8	452.7	47.7%	706.1	-5.3%	2,761	3,026	3,056
Automotive & Mobility	155.8	177.9	-12.4%	166.8	-7%	853	870	879
Engineering & Technology	237.0	146.7	61.6%	249.3	-5%	963	1,040	1,050
Goods & Services	275.4	128.1	115.0%	290.1	-5%	945	1,116	1,127
EBITDA	60.9	93.2	-34.7%	59.2	2.9%	288	116	117
EBITDA margin	9.1%	20.6%	nm	8.4%	72 BP	10.4%	3.8%	3.8%
Adjusted EBITDA	-25.7	0.1	nm	-20.8	nm	43	116	117
Adjusted EBITDA margin	neg.	0.0%	nm	neg.	nm	1.6%	3.8%	3.8%
Automotive & Mobility	-15.2	-2.9	nm	-10.9	nm	13	30	31
Engineering & Technology	-2.8	6.3	nm	-3.4	nm	40	52	53
Goods & Services	-7.8	-4.5	nm	-6.5	nm	-10	33	34

Source: Mutares SE, Pareto Securities Research

FY 2021E guidance confirmed

- ▶ For FY 2021E, Mutares targets revenues of at least EUR 2.4bn. The mid-term revenue target is at least EUR 5bn.
- ▶ Yesterday, Mutares announced a smaller platform acquisition in Sweden. The acquired company, Allianceplus AB provides soft facility management services and generates revenues of approximately EUR 27m. The impact on the results will thus be limited.

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